Executive Summary for Pextra CloudEnvironment®

Pricing Overview

Pextra Inc.

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Pextra® Inc. — Private Cloud, Reinvented

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Executive Summary

Pextra CloudEnvironment® (PCE™) is a modern virtualization and cloud management platform built for multi-cluster and multi-datacenter deployments. Designed around an API-first architecture and a distributed database backend, PCE™ delivers enterprise scalability, modern UX, and AI-assisted operations through **Pextra Cortex™**.

Pextra's subscription tiers align with two dimensions of organizational maturity: *Capability & Enterprise Readiness* and *Support & SLA Intensity*. Customers can begin with free Community editions and seamlessly scale to fully managed Enterprise VIP deployments with dedicated 24/7 support and proactive telemetry-driven management.

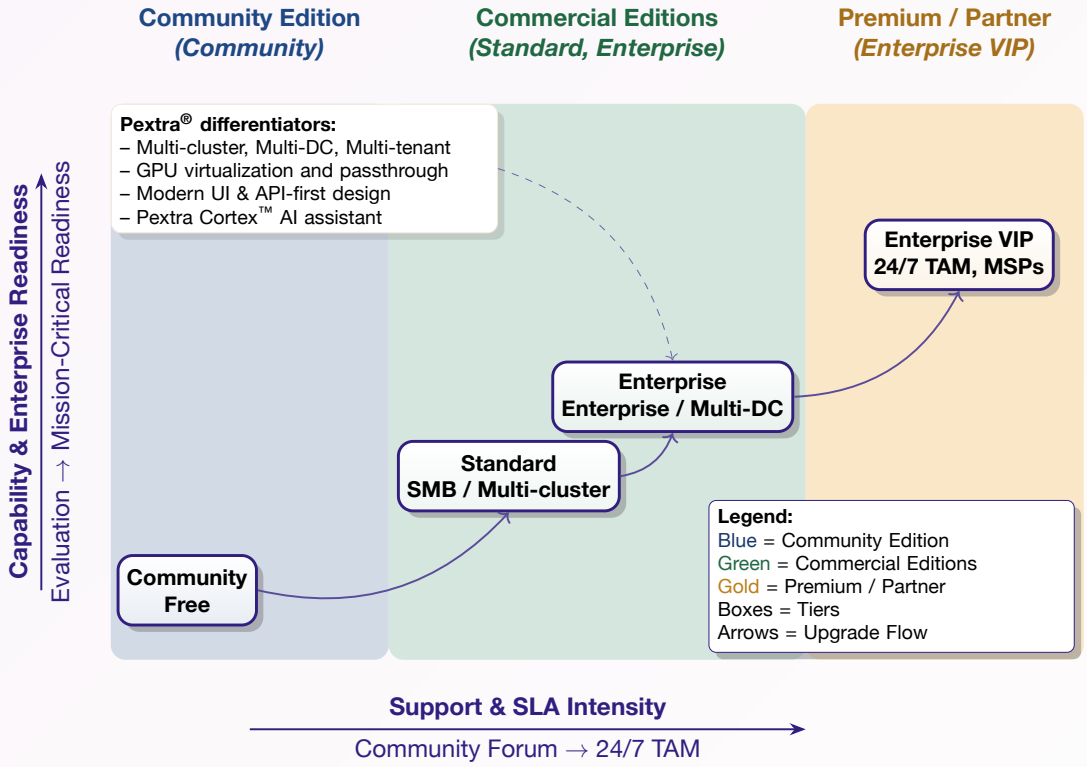

Figure 1: Pextra CloudEnvironment® tier progression and feature maturity.

Highlights:

- Community tiers offer free evaluation and lab use with limited support.
- Commercial editions add enterprise SLAs, multi-cluster scalability, and remote assistance.
- Premium tiers include 24/7 TAM support, automated AI-driven operations, and MSP enablement.
- GPU virtualization and passthrough are fully managed within the webUI, with deeper architectural support at higher tiers.
- Pextra Cortex™ evolves from advisory guidance in Community tiers to fully automated remediation and telemetry-driven management in Enterprise VIP.

Table 1: Pextra CloudEnvironment® (PCE™) CPU Subscription Tiers

Tier Group	Edition	Support Channel	Initial Response (SLA)	Price (USD)
Community Editions	Community	Customer Portal (max 3/year/license)	Best Effort	Free
Commercial Editions	Standard	Customer Portal (max 5/year/license)	48 hours (business)	$2,400 (Per CPU Socket / Year)
	Enterprise (Min 50 licenses)	Customer Portal + Remote SSH Assistance	4 hours (business)	Contact sales
Enterprise VIP	Enterprise VIP (Min 500 licenses)	24/7 Customer Portal and remote + dedicated TAM	1 Hour (24/7)	Contact sales

Table 2: Pextra CloudEnvironment® Perpetual Licensing Options

Option	License Term	Description	Price
Perpetual License	Perpetual	One-time license granting the customer the right to use the purchased Pextra CloudEnvironment® version indefinitely on the licensed physical CPU sockets.	Contact sales
Perpetual Support	Annual, renewable	Optional annual support and maintenance for perpetual-license customers, including software updates, technical support, and access to applicable maintenance releases.	Contact sales

Perpetual Licensing Notes:

- The Perpetual License is purchased once and does not expire.
- Perpetual Support is optional and is contracted separately on an annual basis.
- Perpetual Support provides access to technical support and applicable software updates for the duration of the active support term.
- Customers may continue using their perpetual license if Perpetual Support is not renewed; however, access to support and updates is limited to the active support period.
- Perpetual licensing is available for eligible Pextra CloudEnvironment® editions and CPU socket quantities, subject to quotation.
- Perpetual licensing does not change the applicable technical capabilities or edition requirements of the licensed software.
- **GPU support** is available as an optional offering and is quoted separately based on the GPU architecture and deployment requirements.

Pricing Notes:

- All prices are quoted *per physical CPU socket per year*, exclusive of applicable taxes.
- All prices are for annual, one-year licenses. Discounted multi-year terms (3-year and 5-year) are also available.
- For clustered deployments, all nodes must maintain the same active subscription tier.
- Multi-year agreements and high-volume pricing discounts are available upon request.
- Subscription tiers may be upgraded at any time without service interruption.

Licensing Comparison (Fewer than 50 CPU licenses)
Pextra vs VMware (Broadcom)

	Pextra Standard	VMware vSphere Foundation	VMware Cloud Foundation (VCF)
Pricing Metric	Per CPU socket	Per core (32-core packs)	Per core (32-core packs)
Price per CPU / Year (16-core CPU assumption)	(Per CPU Socket / year) $2,400	(16 cores × $190/core) = $3,040	(16 cores × $400/core) = $6,400
*Using core pricing from Broadcom's subscription model (starting Oct 2025).			
Price per core per year	$150 (assuming 16-core CPU)	$190	$400
Minimum Core Requirement	None (No license minimum for standard tier)	72-core minimum 72/16 = 4.5 CPU	72-core minimum 72/16 = 4.5 CPU
Cost per 1 server (Assume 2 CPUs per server / 16 cores per CPU)	(2 × $2,400) = $4,800 No Minimum	(32 × $190) = $6,080 Minimum $9720	(32 × $400) = $12,800 Minimum $9720
Cost per 3 servers (Assume 2 CPUs per server / 16 cores per CPU)	(3 × 2 × $2,400) = $14,400 No Minimum	(3 × 32 × $190) = $18,240 Minimum $9720	(3 × 32 × $400) = $38,400 Minimum $9720

Customer Segment and Benefits:

This pricing scenario targets **smaller customers with fewer than 50 CPU licenses**, including SMBs and branch offices that do not require large-scale enterprise deployments. Compared to VMware, Pextra provides **predictable, per-CPU pricing** without minimum core requirements, allowing customers to scale at their own pace without over-licensing.

Benefits over VMware:

- **Predictable costs:** No hidden core minimums and no forced pack multiples.
- **Lower total cost at small scale:** Especially for 1–5 server deployments.
- **Simplified subscription:** Single per-CPU rate eliminates complex core-based calculations.
- **Flexibility:** Customers can expand capacity incrementally, paying only for what they deploy.
- **Pextra Cortex™:** AI-powered management of infrastructure for automated monitoring, optimization, and issue detection.

Customer Segment and Benefits:

This pricing scenario targets **enterprise customers with 50 or more CPU licenses**, including larger branch offices or regional deployments that require multi-server capacity. Compared to VMware, Pextra offers **predictable, per-CPU pricing** without core minimums, enabling incremental scaling and avoiding over-licensing costs.

Benefits over VMware:

- **Predictable costs:** No hidden core minimums or forced pack multiples.
- **Lower total cost at scale:** Especially for fleets of 25–100 servers.
- **Simplified subscription:** Single per-CPU rate eliminates complex core-based calculations.
- **Flexibility:** Customers can expand capacity incrementally.
- **Pextra Cortex:** AI-powered infrastructure management for automated monitoring, optimization, and issue detection.

Note: Multi-year (3-year and 5-year) discounts are available.

Customer Segment and Benefits:

This pricing scenario targets **very large enterprise customers with 500+ CPU licenses**, including global deployments, large regional datacenters, or multi-site infrastructure. Pextra Enterprise VIP provides **predictable, per-CPU pricing** and removes the over-licensing risk common with VMware's core-based minimums.

Benefits over VMware:

- **Predictable costs:** No hidden core minimums or forced pack multiples.
- **Lower total cost at scale:** Especially for 250+ server deployments.
- **Simplified subscription:** Single per-CPU rate avoids complex core-based calculations.
- **Flexibility:** Customers can scale capacity incrementally.
- **Pextra Cortex:** AI-powered infrastructure management for automated monitoring, optimization, and issue detection.

Note: Multi-year (3-year and 5-year) discounts are available.

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Prepared by Team Pextra®

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